

# Section 1: 8-K (8-K)

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of  
The Securities Exchange Act of 1934

Date of Report (date of earliest event reported): May 6, 2019

TANGER FACTORY OUTLET CENTERS, INC.

(Exact name of registrant as specified in its charter)

North Carolina

1-11986

56-1815473

(State or other jurisdiction of Incorporation)

(Commission File Number)

(I.R.S. Employer Identification Number)

3200 Northline Avenue, Greensboro, North Carolina 27408

(Address of principal executive offices) (Zip Code)

(336) 292-3010

(Registrants' telephone number, including area code)

N/A

(former name or former address, if changed since last  
report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Shares, \$0.01 par value	SKT	New York Stock Exchange

## Item 2.02 Results of Operations and Financial Condition

On May 6, 2019, Tanger Factory Outlet Centers, Inc. (the "Company") issued a press release announcing its results of operations and financial condition as of and for the quarter ended March 31, 2019. A copy of the Company's press release is hereby furnished as Exhibit 99.1 to this report on Form 8-K. The information contained in this report on Form 8-K, including Exhibit 99.1, shall not be deemed "filed" with the Securities and Exchange Commission nor incorporated by reference in any registration statement filed by the Company under the Securities Act of 1933, as amended, unless specified otherwise.

## Item 7.01 Regulation FD Disclosure

On May 6, 2019, the Company made publicly available on its website, [www.tangeroutlet.com](http://www.tangeroutlet.com), certain supplemental operating and financial information for the quarter ended March 31, 2019. This supplemental operating and financial information is hereby attached to this current report as Exhibit 99.2. The information contained in this report on Form 8-K, including Exhibit 99.2, shall not be deemed "filed" with the Securities and Exchange Commission nor incorporated by reference in any registration statement filed by the Company under the Securities Act of 1933, as amended, unless specified otherwise. The information found on, or otherwise accessible through, the Company's website is not incorporated into, and does not form a part of, this current report on Form 8-K or any other report or document the Company files with or furnishes to the United States Securities and Exchange Commission.

## Item 9.01 Financial Statements and Exhibits

(d) Exhibits

The following exhibits are included with this Report:

Exhibit No.

99.1

[Press release announcing the results of operations and financial condition of the Company as of and for the quarter ended March 31, 2019.](#)

99.2

[Supplemental operating and financial information of the Company as of and for the quarter ended March 31, 2019.](#)

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: May 6, 2019

TANGER FACTORY OUTLET CENTERS, INC.

By: /s/ James F. Williams  
James F. Williams  
Executive Vice President, Chief Financial Officer

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## Section 2: EX-99.1 (EXHIBIT 99.1)

EXHIBIT 99.1

### News Release

#### TANGER REPORTS FIRST QUARTER RESULTS

##### Tenant Sales and Rent Spreads Increase for the Trailing Twelve Months

Greensboro, NC, May 6, 2019, Tanger Factory Outlet Centers, Inc. (NYSE:SKT) today reported financial and operating results for the three months ended March 31, 2019.

#### First Quarter Results

- Net income available to common shareholders was \$0.66 per share, or \$61.7 million, compared to \$0.24 per share, or \$22.6 million, for the prior year period. The current year period includes a gain on the sale of four outlet centers totaling \$43.4 million, or \$0.44 per share.
- Funds from operations ("FFO") available to common shareholders was \$0.57 per share, or \$55.9 million, compared to \$0.60 per share, or \$59.3 million, for the prior year period

FFO is a widely accepted supplemental non-GAAP financial measure used in the real estate industry to measure and compare the operating performance of real estate companies. A complete reconciliation containing adjustments from GAAP net income to FFO is included in this release. Per share amounts for net income and FFO are on a diluted basis.

"First quarter results were as anticipated. Our targeted marketing programs and experiential events helped drive increased traffic to our centers," said Steven B. Tanger, Chief Executive Officer. "As a desired destination for our shoppers, Tanger Centers provide an important, proven and profitable distribution channel for our tenants. Following the recent strategic sale of four non-core, declining assets, we are better positioned to allocate our resources towards our centers with more favorable growth profiles. However, as the year progresses, we continue to expect that our results will be impacted by previously announced store closures. We remain focused on filling vacant space with high volume brand name tenants which do not typically require significant redevelopment capital. With a low 61% payout ratio currently, we plan to maintain a secure dividend and to generate solid cash flows. Supported by our strong balance sheet, these cash flows provide Tanger with stability and allow us to fund selective redevelopment and development projects as we strive to continue to build shareholder value."

#### Operating Metrics

The Company's key portfolio results were as follows:

- Consolidated portfolio occupancy rate was 95.4% on March 31, 2019, compared to 95.9% on March 31, 2018
- Blended average rental rates improved 0.6% on a cash basis and 4.7% on a straight-line basis for all renewals and re-tenanted leases that commenced during the trailing twelve months ended March 31, 2019
- Lease termination fees totaled \$1.1 million for first quarters of both 2019 and 2018

- Portfolio net operating income ("NOI") for the consolidated portfolio decreased 0.8% for the quarter
- Same Center NOI for the consolidated portfolio decreased 0.5% for the quarter
- Average tenant sales productivity for the consolidated portfolio was \$391 per square foot for the twelve months ended March 31, 2019, compared to \$384 per square foot in the comparable prior year period. Average tenant sales for the twelve months ended March 31, 2019 includes the Company's Fort Worth, Texas center, which stabilized in the first quarter of 2019.
- Same center tenant sales performance for the overall portfolio increased 0.6% for the twelve months ended March 31, 2019 compared to the twelve months ended March 31, 2018
- Occupancy cost ratio for the trailing twelve months ended March 31, 2019 was 10.0%

Same Center NOI and Portfolio NOI are supplemental non-GAAP financial measures of our operating performance. Complete definitions of Same Center NOI and Portfolio NOI and a reconciliation to the nearest comparable GAAP measure are included in this release.

### Leasing Activity

Total commenced leases for the trailing twelve months ended March 31, 2019 that were renewed or released for all terms, included 361 leases totaling approximately 1.8 million square feet.

As of March 31, 2019, Tanger had lease renewals executed or in process for 63.0% of the space in the consolidated portfolio scheduled to expire during 2019, compared to 63.9% of the space scheduled to expire during 2018 that was executed or in process as of March 31, 2018.

Tanger recaptured approximately 82,000 square feet within its consolidated portfolio during the first quarter of 2019 related to bankruptcies and brand-wide restructurings by retailers, most of which closed at the end of the quarter. During the first quarter of 2018, the Company recaptured approximately 37,000 square feet.

### Strategic Portfolio Management

Consistent with its long-standing history of financial stewardship and strategic portfolio management, Tanger completed the sale of four non-core outlet centers for total gross proceeds of \$130.5 million on March 29, 2019. The four properties were located in Nags Head, North Carolina; Ocean City, Maryland; Park City, Utah; and Williamsburg, Iowa and represented 6.8% of Tanger's consolidated portfolio square footage and approximately 5.1% of its forecasted 2019 Portfolio NOI.

With the completion of this sale, Tanger improved its overall portfolio quality by disposing of non-core declining assets that it did not expect would achieve the long-term growth targets for its overall portfolio. Some characteristics that contributed to Tanger identifying these particular assets as non-core include demographic and competitive changes in the markets, incremental capital expenditures related to asset age or market climate, and small asset size without expansion capacity. The average age of the properties sold was 24 years.

The key performance metrics of the four sold centers were well below those of the Company's remaining portfolio, as follows:

<b>Metric</b>	<b>2018 As Reported</b>	<b>2018 Average for Sold Properties</b>	<b>2018 Excluding Sold Properties</b>
TTM tenant sales per square foot for consolidated portfolio	\$385	\$295	\$392
TTM same center tenant sales performance for the overall portfolio	+1.9%	-3.2%	+2.2%
Consolidated portfolio year-end occupancy	96.8%	95.8%	96.9%
Consolidated portfolio cash basis rent spreads for TTM lease commencements	-1.4%	-10.2%	-0.7%
Consolidated portfolio straight-line basis rent spreads for TTM lease commencements	+5.3%	-3.3%	+6.0%

Tanger used the net proceeds of \$128.2 million to repay outstanding balances under its lines of credit, but may ultimately utilize a portion of the related increase in line availability for common share repurchases.

Tanger has generated gross proceeds of \$402 million through the sale of thirteen non-core assets comprising 2.1 million square feet since December 2014. During this time, the Company has invested over \$1 billion to create additional value by expanding its footprint, reinvesting in its portfolio and buying back its shares. This includes the addition of 2.6 million square feet through the development of eight new outlet centers and the acquisition of its joint venture partners' ownership interests in three key assets, along with reinvesting in its existing portfolio through renovations that attract new high-volume retailers.

### Dividend

In February 2019, the Company's Board of Directors approved a 1.4% increase in the annualized dividend on its common shares from \$1.40 per share to \$1.42 per share and simultaneously declared a quarterly dividend of \$0.355 per share for the first quarter ended March 31, 2019. This cash dividend will be payable on May 15, 2019 to holders of record on April 30, 2019. Since becoming a public company in May 1993, the Company has paid a cash dividend each quarter and has increased its dividend each year.

### Balance Sheet and Capital Market Activity

As of March 31, 2019:

- Total enterprise value was \$3.7 billion and debt-to-enterprise value ratio was 43%
- Total outstanding floating rate debt was approximately \$51 million, representing 3% of total consolidated debt outstanding, or less than 2% of total enterprise value
- Unused capacity under the Company's \$600 million unsecured lines of credit was 97.5%, or \$584.8 million
- Weighted average interest rate was 3.6% and weighted average term to maturity of outstanding consolidated debt, including extension options, was approximately 6.2 years
- Approximately 94% of the Company's consolidated square footage was unencumbered by mortgages
- Interest coverage ratio was 4.2 times for the first quarter of 2019, compared to 4.4 times for the first quarter of 2018
- FFO payout ratio was 61% for the first quarter of 2019

FFO payout ratio is a supplemental non-GAAP financial measure of the Company's operating performance. The Company's definition of FFO payout ratio is included below in "Non-GAAP Supplemental Measures."

Due to the pending asset sales, the Company did not repurchase any shares during the first quarter. Cumulatively, the Company has repurchased approximately 2.8 million common shares at a weighted average price of \$24.48 per share for total consideration of approximately \$69.3 million since May 2017. In February 2019, the Company's Board of Directors approved an increase of the remaining authorization to \$100 million and an extension of the expiration by two years to May 2021.

Tanger's priority uses of capital at this time include: reinvesting in its assets, paying its dividend, repurchasing its common shares opportunistically, and deleveraging its balance sheet, while evaluating potential long-term opportunities for growth.

#### Guidance for 2019

The Company has updated its estimated net income and FFO guidance due to the impact of the recent assets sales discussed above. Due to the limited NOI contribution of these assets, the Company does not anticipate any material impact to its Same Center NOI trend assumptions for 2019. Management currently believes its net income and FFO for 2019 will be as follows:

For the year ended December 31, 2019:		
	Low Range	High Range
<b>Estimated diluted net income per share</b>	<b>\$1.30</b>	<b>\$1.36</b>
Depreciation and amortization of real estate assets - consolidated and the Company's share of unconsolidated joint ventures	1.35	1.35
Gain on sale of assets	(0.44)	(0.44)
Other	\$0.01	\$0.01
<b>Estimated diluted FFO per share</b>	<b>\$2.22</b>	<b>\$2.28</b>

Tanger's estimates reflect the following key assumptions:

- Same Center NOI guidance for the consolidated portfolio between (2.00)% and (2.75)%, which reflects the following:
  - Projected 2019 store closings of up to 200,000 square feet for the consolidated portfolio, including 82,000 square feet that closed late in the first quarter and 86,000 square feet of additional known closures that occurred in April
  - Projected average occupancy for the year between 94.0% and 94.5%, with occupancy and same center NOI lower in the last nine months than the first three months as a result of the store closings referenced above
- Projected full year lease termination fees (which are not included in Same Center NOI) of approximately \$1.5 million for the consolidated portfolio
- Incremental revenue of approximately \$5 million, or \$0.05 per share, from the straight-line recognition of fixed common area maintenance related to the implementation of the new lease standard
- Average general and administrative expense of between \$12.3 million and \$12.7 million per quarter, which includes approximately \$4 - \$5 million, or \$0.04 - \$0.05 per share, of incremental expense related to the implementation of the new lease standard
- Interest expense for the year for the consolidated portfolio of \$61.0 million to \$63.5 million, assuming all of the net proceeds from the asset sales completed in March 2019 are used to repay outstanding debt balances
- The Company's share of interest expense in the unconsolidated portfolio of \$8.4 million to \$8.9 million
- 2019 weighted average diluted common shares of approximately 92.6 million for earnings per share and 97.5 million for FFO per share

- Combined recurring capital expenditures and second generation tenant allowances of approximately \$36 million to \$40 million
- Does not include the impact of any financing activity, the sale of any outparcels, properties or joint venture interests, or the acquisition of any properties or joint venture partner interests

### **First Quarter Conference Call**

Tanger will host a conference call to discuss its first quarter results for analysts, investors and other interested parties on Tuesday, May 7, 2019, at 8:30 a.m. Eastern Time. To access the conference call, listeners should dial 1-877-277-5113 and provide conference ID # 6486093 to be connected to the Tanger Factory Outlet Centers First Quarter 2019 Financial Results call. Alternatively, the call will be web cast by S&P Global Market Intelligence and can be accessed at Tanger's web site, investors.tangeroutlets.com. A telephone replay of the call will be available from May 7, 2019 at 11:00 a.m. through May 14, 2019 at 11:59 p.m. by dialing 1-855-859-2056, conference ID # 6486093. An online archive of the web cast will also be available through May 14, 2019.

### **About Tanger Factory Outlet Centers, Inc.**

Tanger Factory Outlet Centers, Inc. (NYSE:SKT), is a publicly-traded REIT headquartered in Greensboro, North Carolina that operates and owns, or has an ownership interest in, a portfolio of 40 upscale outlet shopping centers. Tanger's operating properties are located in 20 states coast to coast and in Canada, totaling approximately 14.4 million square feet leased to over 2,900 stores operated by more than 500 different brand name companies. The Company has more than 38 years of experience in the outlet industry. Tanger Outlet Centers continue to attract more than 181 million shoppers annually. Tanger is furnishing a Form 8-K with the Securities and Exchange Commission that includes a supplemental information package for the quarter ended March 31, 2019. For more information on Tanger Outlet Centers, call 1-800-4TANGER or visit the Company's web site at www.tangeroutlets.com.

### **Safe Harbor Statement**

This news release contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and includes this statement for purposes of complying with the safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe the Company's future plans, strategies and expectations, are generally identifiable by use of the words "believe," "expect," "intend," "anticipate," "estimate," "project," "will," "forecast" or similar expressions, and include the Company's expectations regarding its financial results and the assumptions used to forecast such expected results, uses of capital, dividend, cash flows, filling vacant space and share repurchases.

You should not rely on forward-looking statements since they involve known and unknown risks, uncertainties and other important factors which are, in some cases, beyond our control and which could materially affect our actual results, performance or achievements. Important factors which may cause actual results to differ materially from current expectations include, but are not limited to: our inability to develop new outlet centers or expand existing outlet centers successfully; risks related to the economic performance and market value of our outlet centers; the relative illiquidity of real property investments; impairment charges affecting our properties; our dispositions of assets may not achieve anticipated results; competition for the acquisition and development of outlet centers, and our inability to complete outlet centers we have identified; environmental regulations affecting our business; risk associated with a possible terrorist activity or other acts or threats of violence and threats to public safety; our dependence on rental income from real property; our dependence on the results of operations of our retailers; the fact that certain of our properties are subject to ownership interests held by third parties, whose interests may conflict with ours; risks related to uninsured losses; the risk that consumer, travel, shopping and spending habits may change; risks associated with our Canadian investments; risks associated with attracting and retaining key personnel; risks associated with debt financing; risk associated with our guarantees of debt for, or other support we may provide to, joint venture properties; the effectiveness of our interest rate hedging arrangements; uncertainty relating to the potential phasing out of LIBOR; our potential failure to qualify as a REIT; our legal obligation to make distributions to our shareholders; legislative or regulatory actions that could adversely affect our shareholders, including the recent changes in the U.S. federal income taxation of U.S. businesses; our dependence on distributions from the Operating Partnership to meet our financial obligations, including dividends; the risk of a cyber-attack or an act of cyber-terrorism and other important factors set forth under Item 1A - "Risk Factors" in the Company's and the Operating Partnership's Annual Report on Form 10-K for the year ended December 31, 2018, as may be updated or supplemented in the Company's Quarterly Reports on Form 10-Q and the Company's other filings with the SEC. Accordingly, there is no assurance that the Company's expectations will be realized. The Company disclaims any intention or obligation to update the forward looking statements, whether as a result of new information, future events or otherwise. You are advised to refer to any further disclosures the Company makes or related subjects in the Company's Current Reports on Form 8-K that the Company files with the SEC.

### **Contact Information**

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**TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(in thousands, except per share data)  
(Unaudited)

	Three months ended March 31,	
	2019	2018
<b>Revenues:</b>		
Rental revenues <sup>(1)</sup>	\$ 119,954	\$ 120,656
Management, leasing and other services <sup>(2)</sup>	1,342	1,199
Other revenues	1,859	1,680
<b>Total revenues</b>	<b>123,155</b>	<b>123,535</b>
<b>Expenses:</b>		
Property operating	42,377	42,218
General and administrative <sup>(3)</sup>	12,145	11,112
Depreciation and amortization	31,760	33,123
<b>Total expenses</b>	<b>86,282</b>	<b>86,453</b>
<b>Other income (expense):</b>		
Interest expense	(16,307)	(15,800)
Gain on sale of assets	43,422	—
Other income	224	209
<b>Total other income (expense)</b>	<b>27,339</b>	<b>(15,591)</b>
<b>Income before equity in earnings of unconsolidated joint ventures</b>	<b>64,212</b>	<b>21,491</b>
Equity in earnings of unconsolidated joint ventures	1,629	2,194
<b>Net income</b>	<b>65,841</b>	<b>23,685</b>
Noncontrolling interests in Operating Partnership	(3,315)	(1,217)
Noncontrolling interests in other consolidated partnerships	(195)	370
<b>Net income attributable to Tanger Factory Outlet Centers, Inc.</b>	<b>62,331</b>	<b>22,838</b>
Allocation of earnings to participating securities	(611)	(263)
<b>Net income available to common shareholders of Tanger Factory Outlet Centers, Inc.</b>	<b>\$ 61,720</b>	<b>\$ 22,575</b>
<b>Basic earnings per common share:</b>		
Net income	\$ 0.66	\$ 0.24

**Diluted earnings per common share:**

Net income	\$ 0.66	\$ 0.24
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(1) In connection with our adoption of ASC 842 on January 1, 2019, rental revenues includes base rentals, percentage rentals, and expense reimbursements for both periods presented. Additionally, for the three months ended March 31, 2019, rental revenues is presented net of uncollectible tenant revenues and includes a straight-line rent adjustment of \$1.5 million to record contractual payments received as consideration from certain executory costs on a straight-line basis.

(2) Upon adoption of ASC 842, expense reimbursements from joint ventures of \$586,000 previously included in expense reimbursements for the three months ended March 31, 2018, which are not related to leases, have been reclassified to management, leasing and other services on the consolidated statements of operations to conform to the current year presentation.

(3) Upon adoption of ASC 842, indirect internal leasing costs previously capitalized are now expensed. For the three months ended March 31, 2019, lease costs of approximately \$1.1 million were expensed as general and administrative expenses which would have been capitalized under the previous accounting standard.



**TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
(in thousands, except share data)  
(Unaudited)

	March 31, 2019	December 31, 2018
<b>Assets</b>		
Rental property:		
Land	\$ 267,910	\$ 278,428
Buildings, improvements and fixtures	2,639,764	2,764,649
Construction in progress	—	3,102
	2,907,674	3,046,179
Accumulated depreciation	(941,193)	(981,305)
Total rental property, net	1,966,481	2,064,874
Cash and cash equivalents	1,616	9,083
Investments in unconsolidated joint ventures	97,654	95,969
Deferred lease costs and other intangibles, net	106,170	116,874
Operating lease right-of-use assets <sup>(1)</sup>	87,679	—
Prepays and other assets	94,224	98,102
<b>Total assets</b>	<b>\$ 2,353,824</b>	<b>\$ 2,384,902</b>
<b>Liabilities and Equity</b>		
<b>Liabilities</b>		
Debt:		
Senior, unsecured notes, net	\$ 1,137,145	\$ 1,136,663
Unsecured term loan, net	346,950	346,799
Mortgages payable, net	86,572	87,471
Unsecured lines of credit, net	12,117	141,985
Total debt	1,582,784	1,712,918
Accounts payable and accrued expenses	87,536	82,676
Operating lease liabilities <sup>(1)</sup>	92,354	—
Other liabilities	87,707	83,773
<b>Total liabilities</b>	<b>1,850,381</b>	<b>1,879,367</b>
Commitments and contingencies		
<b>Equity</b>		
<b>Tanger Factory Outlet Centers, Inc.:</b>		
Common shares, \$.01 par value, 300,000,000 shares authorized, 94,102,666 and 93,941,783 shares issued and outstanding at March 31, 2019 and December 31, 2018, respectively	941	939
Paid in capital	780,936	778,845
Accumulated distributions in excess of net income	(276,491)	(272,454)
Accumulated other comprehensive loss	(27,153)	(27,151)
<b>Equity attributable to Tanger Factory Outlet Centers, Inc.</b>	<b>478,233</b>	<b>480,179</b>
<b>Equity attributable to noncontrolling interests:</b>		
Noncontrolling interests in Operating Partnership	25,210	25,356
Noncontrolling interests in other consolidated partnerships	—	—
<b>Total equity</b>	<b>503,443</b>	<b>505,535</b>
<b>Total liabilities and equity</b>	<b>\$ 2,353,824</b>	<b>\$ 2,384,902</b>

(1) In connection with our adoption of ASC 842 on January 1, 2019, operating lease right-of-use assets and operating lease liabilities were recorded.

**TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES**  
**CENTER INFORMATION**  
(Unaudited)

	March 31,	
	2019	2018
<b>Gross leasable area open at end of period (in thousands):</b>		
Consolidated	12,047	12,920
Partially owned - unconsolidated	2,371	2,370
<b>Total</b>	<b>14,418</b>	<b>15,290</b>
<b>Outlet centers in operation at end of period:</b>		
Consolidated	32	36
Partially owned - unconsolidated	8	8
<b>Total</b>	<b>40</b>	<b>44</b>
States operated in at end of period <sup>(1)</sup>	19	22
Occupancy at end of period <sup>(1), (2)</sup>	95.4%	95.9%

(1) Excludes the centers in which we have ownership interests but are held in unconsolidated joint ventures.

(2) Excludes centers not yet stabilized at period end. The 2018 period excludes our Fort Worth outlet center (which opened during the fourth quarter of 2017).

## NON-GAAP SUPPLEMENTAL MEASURES

### Funds From Operations

Funds From Operations ("FFO") is a widely used measure of the operating performance for real estate companies that supplements net income (loss) determined in accordance with GAAP. We determine FFO based on the definition set forth by the National Association of Real Estate Investment Trusts ("NAREIT"), of which we are a member. In December 2018, NAREIT issued "NAREIT Funds From Operations White Paper - 2018 Restatement" which clarifies, where necessary, existing guidance and consolidates alerts and policy bulletins into a single document for ease of use. NAREIT defines FFO as net income/(loss) available to the Company's common shareholders computed in accordance with generally accepted accounting principles in the United States ("GAAP"), excluding (i) depreciation and amortization related to real estate, (ii) gains or losses from sales of certain real estate assets, (iii) gains and losses from change in control, (iv) impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity and (v) after adjustments for unconsolidated partnerships and joint ventures calculated to reflect FFO on the same basis.

FFO is intended to exclude historical cost depreciation of real estate as required by GAAP which assumes that the value of real estate assets diminishes ratably over time. Historically, however, real estate values have risen or fallen with market conditions. Because FFO excludes depreciation and amortization of real estate assets, gains and losses from property dispositions and extraordinary items, it provides a performance measure that, when compared year over year, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, development activities and interest costs, providing perspective not immediately apparent from net income.

We present FFO because we consider it an important supplemental measure of our operating performance. In addition, a portion of cash bonus compensation to certain members of management is based on our FFO, which is described in the section below. We believe it is useful for investors to have enhanced transparency into how we evaluate our performance and that of our management. In addition, FFO is frequently used by securities analysts, investors and other interested parties in the evaluation of REITs, many of which present FFO when reporting their results. FFO is also widely used by us and others in our industry to evaluate and price potential acquisition candidates. We believe that FFO payout ratio, which represents regular distributions to common shareholders and unit holders of the Operating Partnership expressed as a percentage of FFO, is useful to investors because it facilitates the comparison of dividend coverage between REITs. NAREIT has encouraged its member companies to report their FFO as a supplemental, industry-wide standard measure of REIT operating performance.

FFO has significant limitations as an analytical tool, and you should not consider it in isolation, or as a substitute for analysis of our results as reported under GAAP. Some of these limitations are:

- FFO does not reflect our cash expenditures, or future requirements, for capital expenditures or contractual commitments;
- FFO does not reflect changes in, or cash requirements for, our working capital needs;
- Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and FFO does not reflect any cash requirements for such replacements; and
- Other companies in our industry may calculate FFO differently than we do, limiting its usefulness as a comparative measure.

Because of these limitations, FFO should not be considered as a measure of discretionary cash available to us to invest in the growth of our business or our dividend paying capacity. We compensate for these limitations by relying primarily on our GAAP results and using FFO only as a supplemental measure.

### Funds Available for Distribution

Funds Available for Distribution ("FAD") is a non-GAAP financial measure that we define as FFO, excluding corporate depreciation, amortization of finance costs, amortization of net debt discount (premium), amortization of share-based compensation, straight-line rent amounts, market rent amounts, less 2nd generation tenant allowances, capital improvement expenditures, and our share of the items listed above for our unconsolidated joint ventures. Investors, analysts and the Company utilize FAD as an indicator of common dividend potential. The FAD payout ratio, which represents regular distributions to common shareholders and unit holders of the Operating Partnership expressed as a percentage of FAD, facilitates the comparison of dividend coverage between REITs.

We believe that net income (loss) is the most directly comparable GAAP financial measure to FAD. FAD does not represent cash generated from operating activities in accordance with GAAP and should not be considered as an alternative to net income (loss) as an indication of our performance or to cash flows as a measure of liquidity or our ability to make distributions. Other companies in our industry may calculate FAD differently than we do, limiting its usefulness as a comparative measure.

### Portfolio Net Operating Income and Same Center Net Operating Income

We present portfolio net operating income ("Portfolio NOI") and same center net operating income ("Same Center NOI") as supplemental measures of our operating performance. Portfolio NOI represents our property level net operating income which is defined as total operating revenues less property operating expenses and excludes termination fees and non-cash adjustments including straight-line rent, net above and below market rent amortization and gains or losses on the sale of outparcels recognized during the periods presented. We define Same Center NOI as Portfolio NOI for the properties that were operational for the entire portion of both comparable reporting periods and which were not acquired or subject to a material expansion or non-recurring event, such as a natural disaster, during the comparable reporting periods.

We believe Portfolio NOI and Same Center NOI are non-GAAP metrics used by industry analysts, investors and management to measure the operating performance of our properties because they provide performance measures directly related to the revenues and expenses involved in owning and operating real estate assets and provide a perspective not immediately apparent from net income, FFO. Because Same Center NOI excludes properties developed, redeveloped, acquired and sold; as well as non-cash adjustments, gains or losses on the sale of outparcels and

termination rents; it highlights operating trends such as occupancy levels, rental rates and operating costs on properties that were operational for both comparable periods. Other REITs may use different methodologies for calculating Portfolio NOI and Same Center NOI, and accordingly, our Portfolio NOI and Same Center NOI may not be comparable to other REITs.

Portfolio NOI and Same Center NOI should not be considered alternatives to net income (loss) or as an indicator of our financial performance since they do not reflect the entire operations of our portfolio, nor do they reflect the impact of general and administrative expenses, acquisition-related expenses, interest expense, depreciation and amortization costs, other non-property income and losses, the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties, or trends in development and construction activities which are significant economic costs and activities that could materially impact our results from operations. Because of these limitations, Portfolio NOI and Same Center NOI should not be viewed in isolation or as a substitute for performance measures calculated in accordance with GAAP. We compensate for these limitations by relying primarily on our GAAP results and using Portfolio NOI and Same Center NOI only as supplemental measures.

**TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES**  
**RECONCILIATION OF GAAP TO NON-GAAP SUPPLEMENTAL MEASURES**  
(in thousands, except per share)  
(Unaudited)

**Below is a reconciliation of net income to FFO:**

	Three months ended	
	March 31,	
	2019	2018
<b>Net income</b>	<b>\$ 65,841</b>	<b>\$ 23,685</b>
Adjusted for:		
Depreciation and amortization of real estate assets - consolidated	31,148	32,542
Depreciation and amortization of real estate assets - unconsolidated joint ventures	3,130	3,229
Gain on sale of assets	(43,422)	—
<b>FFO</b>	<b>56,697</b>	<b>59,456</b>
FFO attributable to noncontrolling interests in other consolidated partnerships	(195)	370
Allocation of earnings to participating securities	(611)	(477)
<b>FFO available to common shareholders <sup>(1)</sup></b>	<b>\$ 55,891</b>	<b>\$ 59,349</b>
<b>FFO available to common shareholders per share - diluted <sup>(1)</sup></b>	<b>\$ 0.57</b>	<b>\$ 0.60</b>

**Weighted Average Shares:**

Basic weighted average common shares	93,303	93,644
<b>Diluted weighted average common shares (for earnings per share computations)</b>	<b>93,303</b>	<b>93,644</b>
Exchangeable operating partnership units	4,961	4,996
<b>Diluted weighted average common shares (for FFO per share computations) <sup>(1)</sup></b>	<b>98,264</b>	<b>98,640</b>

(1) Assumes the Class A common limited partnership units of the Operating Partnership held by the noncontrolling interests are exchanged for common shares of the Company. Each Class A common limited partnership unit is exchangeable for one of the Company's common shares, subject to certain limitations to preserve the Company's REIT status.

**Reconciliation of FFO to FAD (dollars and shares in thousands)**

	Three months ended	
	March 31,	
	2019	2018
<b>FFO available to common shareholders</b>	<b>\$ 55,891</b>	<b>\$ 59,349</b>
Adjusted for:		
Corporate depreciation excluded above	612	581
Amortization of finance costs	747	783
Amortization of net debt discount (premium)	109	101
Amortization of equity-based compensation	3,818	3,392
Straight-line rent adjustments	(1,970)	(1,948)
Market rent adjustments	480	562
2 <sup>nd</sup> generation tenant allowances	(2,974)	(2,926)
Capital improvements	(3,049)	(2,723)
Adjustments from unconsolidated joint ventures	(406)	(271)
<b>FAD available to common shareholders <sup>(1)</sup></b>	<b>\$ 53,258</b>	<b>\$ 56,900</b>
<b>Dividends per share</b>	<b>\$ 0.3500</b>	<b>\$ 0.3425</b>
<b>FFO payout ratio</b>	<b>61%</b>	<b>57%</b>
<b>FAD payout ratio</b>	<b>65%</b>	<b>59%</b>
<b>Diluted weighted average common shares <sup>(1)</sup></b>	<b>98,264</b>	<b>98,640</b>

(1) Assumes the Class A common limited partnership units of the Operating Partnership held by the noncontrolling interests are exchanged for common shares of the Company. Each Class A common limited partnership unit is exchangeable for one of the Company's common shares, subject to certain limitations to preserve the Company's REIT status.

**Below is a reconciliation of net income to Portfolio NOI and Same Center NOI for the consolidated portfolio:**

	Three months ended	
	March 31,	
	2019	2018
<b>Net income</b>	<b>\$ 65,841</b>	<b>\$ 23,685</b>
Adjusted to exclude:		
Equity in earnings of unconsolidated joint ventures	(1,629)	(2,194)
Interest expense	16,307	15,800
Gain on sale of assets	(43,422)	—
Other non-operating income	(224)	(209)
Depreciation and amortization	31,760	33,123
Other non-property expenses	161	388
Corporate general and administrative expenses	12,118	10,754
Non-cash adjustments <sup>(1)</sup>	(1,472)	(1,367)
Lease termination fees	(1,130)	(1,051)
<b>Portfolio NOI</b>	<b>78,310</b>	<b>78,929</b>
Non-same center NOI <sup>(2)</sup>	(4,084)	(4,367)
<b>Same Center NOI</b>	<b>\$ 74,226</b>	<b>\$ 74,562</b>

(1) Non-cash items include straight-line rent, above and below market rent amortization, straight-line rent expense on land leases and gains or losses on outparcel sales, as applicable.

(2) Excluded from Same Center NOI:

Outlet centers sold:	
Nags Head, Ocean City, Park City, and Williamsburg	March 2019

[\(Back To Top\)](#)

### Section 3: EX-99.2 (EXHIBIT 99.2)

Exhibit 99.2

# Tanger<sup>®</sup>Outlets

Tanger Factory Outlet Centers, Inc.

Supplemental Operating and Financial Data

**March 31, 2019**

Supplemental Operating and Financial Data for the  
Quarter Ended 3/31/2019





**Notice**

*For a more detailed discussion of the factors that affect our operating results, interested parties should review the Tanger Factory Outlet Centers, Inc. Annual Report on Form 10-K for the fiscal year ended December 31, 2018.*

*This Supplemental Portfolio and Financial Data is not an offer to sell or a solicitation to buy any securities of the Company. Any offers to sell or solicitations to buy any securities of the Company shall be made only by means of a prospectus.*

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Supplemental Operating and Financial Data for the  
Quarter Ended 3/31/2019



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**Geographic Diversification  
As of March 31, 2019  
Consolidated Properties**

State	# of Centers	GLA	% of GLA
South Carolina	5	1,600,362	13%
New York	2	1,468,887	12%
Georgia	3	1,121,579	9%
Texas	3	1,001,357	8%
Pennsylvania	3	999,576	8%
Michigan	2	671,541	6%
Delaware	1	557,353	5%
Alabama	1	554,673	5%
New Jersey	1	489,706	4%
Tennessee	1	447,815	4%
North Carolina	2	422,895	3%
Ohio	1	411,866	3%
Arizona	1	410,734	3%
Florida	1	351,721	3%
Missouri	1	329,861	3%
Mississippi	1	324,703	3%
Louisiana	1	321,066	3%
Connecticut	1	311,539	3%
New Hampshire	1	250,107	2%
<b>Total</b>	<b>32</b>	<b>12,047,341</b>	<b>100%</b>

**Unconsolidated Joint Venture Properties**

	# of Centers	GLA	Ownership %
Charlotte, NC	1	398,697	50.00%
Columbus, OH	1	355,245	50.00%
Ottawa, ON	1	355,013	50.00%
Texas City, TX	1	352,705	50.00%
National Harbor, MD	1	341,156	50.00%
Cookstown, ON	1	307,779	50.00%
Bromont, QC	1	161,449	50.00%
Saint-Sauveur, QC	1	99,405	50.00%
<b>Total</b>	<b>8</b>	<b>2,371,449</b>	
<b>Grand Total</b>	<b>40</b>	<b>14,418,790</b>	

**Property Summary - Occupancy at End of Each Period Shown**  
**Consolidated properties**

Location	Total GLA 3/31/19	% Occupied 3/31/19	% Occupied 12/31/18	% Occupied 3/31/18
Deer Park, NY	739,109	98%	96%	95%
Riverhead, NY	729,778	95%	95%	95%
Rehoboth Beach, DE	557,353	97%	96%	97%
Foley, AL	554,673	94%	98%	96%
Atlantic City, NJ	489,706	80%	84%	89%
San Marcos, TX	471,816	95%	97%	97%
Sevierville, TN	447,815	99%	100%	100%
Savannah, GA	429,089	97%	98%	96%
Myrtle Beach Hwy 501, SC	426,523	98%	99%	88%
Jeffersonville, OH	411,866	94%	97%	89%
Glendale, AZ (Westgate)	410,734	97%	99%	97%
Myrtle Beach Hwy 17, SC	403,425	100%	99%	99%
Charleston, SC	382,180	99%	97%	98%
Lancaster, PA	376,997	92%	93%	95%
Pittsburgh, PA	372,883	97%	99%	99%
Commerce, GA	371,408	94%	98%	99%
Grand Rapids, MI	357,103	96%	96%	94%
Fort Worth, TX	351,741	97%	99%	94%
Daytona Beach, FL	351,721	98%	100%	99%
Branson, MO	329,861	98%	100%	100%
Southaven, MS	324,703	94%	98%	95%
Locust Grove, GA	321,082	97%	100%	100%
Gonzales, LA	321,066	96%	95%	97%
Mebane, NC	318,886	99%	100%	100%
Howell, MI	314,438	92%	95%	94%
Mashantucket, CT (Foxwoods)	311,539	93%	96%	95%
Tilton, NH	250,107	96%	96%	94%
Hershey, PA	249,696	99%	100%	99%
Hilton Head II, SC	206,564	88%	94%	94%
Hilton Head I, SC	181,670	100%	97%	98%
Terrell, TX	177,800	97%	97%	96%
Blowing Rock, NC	104,009	95%	98%	96%
Nags Head, NC	N/A	N/A	100%	98%
Ocean City, MD	N/A	N/A	97%	96%
Park City, UT	N/A	N/A	98%	96%
Williamsburg, IA	N/A	N/A	92%	95%
<b>Total</b>	<b>12,047,341</b>	<b>95%</b>	<b>97%</b> <sup>(1)</sup>	<b>96%</b> <sup>(1)</sup>

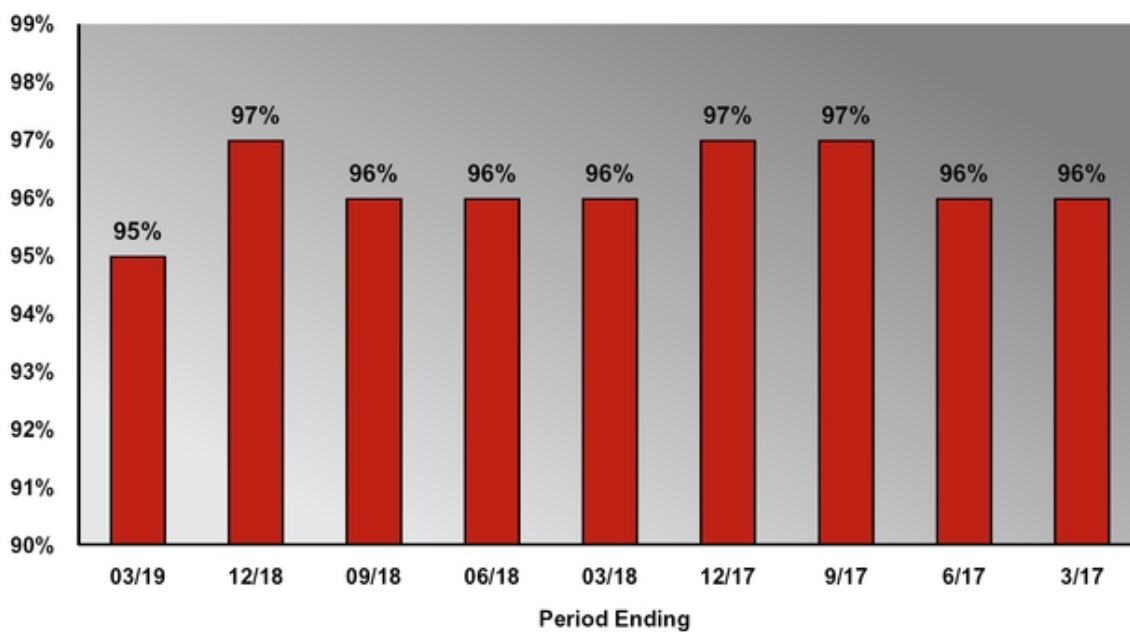
(1) Excludes the occupancy rate at our Fort Worth outlet center which opened during the fourth quarter of 2017 and has not yet stabilized.

**Unconsolidated joint venture properties**

Location	Total GLA 3/31/19	% Occupied 3/31/19	% Occupied 12/31/18	% Occupied 3/31/18
Charlotte, NC	398,697	97%	99%	99%
Columbus, OH	355,245	95%	97%	95%
Ottawa, ON	355,013	94%	96%	93%
Texas City, TX (Galveston/Houston)	352,705	97%	99%	96%
National Harbor, MD	341,156	96%	98%	95%
Cookstown, ON	307,779	97%	100%	98%
Bromont, QC	161,449	77%	77%	72%
Saint-Sauveur, QC	99,405	94%	96%	96%
<b>Total</b>	<b>2,371,449</b>	<b>95%</b>	<b>97%</b>	<b>94%</b>



**Portfolio Occupancy at the End of Each Period <sup>(1)</sup>**



(1) Excludes unconsolidated outlet centers. See table on page 4.

**Average Tenant Sales Per Square Foot by Outlet Center Ranking As of March 31, 2019 <sup>(1)</sup>**

Ranking <sup>(2)</sup>	12 Months SPSF	Period End Occupancy	Sq Ft (thousands)	% of Square Feet	% of Portfolio NOI <sup>(3)</sup>
<b>Consolidated Centers</b>					
Centers 1 - 5	\$ 525	97%	2,793	24%	32%
Centers 6 - 10	\$ 439	98%	1,847	15%	17%
Centers 11 - 15	\$ 393	91%	1,655	14%	14%
Centers 16 - 20	\$ 354	96%	1,906	16%	16%
Centers 21 - 26	\$ 316	94%	2,104	17%	13%
Centers 27 - 32	\$ 263	96%	1,742	14%	8%

Ranking <sup>(2)</sup>	Cumulative 12 Months SPSF	Cumulative Period End Occupancy	Cumulative Sq Ft (thousands)	Cumulative % of Square Feet	Cumulative % of Portfolio NOI <sup>(3)</sup>
<b>Consolidated Centers</b>					
Centers 1 - 5	\$ 525	97%	2,793	24%	32%
Centers 1 - 10	\$ 488	97%	4,640	39%	49%
Centers 1 - 15	\$ 463	96%	6,295	53%	62%
Centers 1 - 20	\$ 436	96%	8,201	69%	78%
Centers 1 - 26	\$ 412	96%	10,305	86%	91%
Centers 1 - 32	\$ 391	95%	12,047	100%	99%
<b>Unconsolidated centers <sup>(4)</sup></b>	\$ 443	96%	1,448	n/a	n/a
<b>Domestic centers <sup>(5)</sup></b>	\$ 397	96%	13,495	n/a	n/a

(1) Sales are based on reports for the trailing 12 months by retailers which have occupied outlet center stores for a minimum of 12 months. Sales per square foot are based on all stores less than 20,000 square feet in size. Centers are ranked by sales per square foot for the trailing twelve months ended March 31, 2019.

(2) Outlet centers included in each ranking group above are as follows (in alphabetical order):

Centers 1 - 5:	Deer Park, NY	Mebane, NC	Rehoboth Beach, DE	Riverhead, NY	Sevierville, TN	
Centers 6 - 10:	Branson, MO	Charleston, SC	Locust Grove, GA	Myrtle Beach 17, SC	Westgate (Glendale), AZ	
Centers 11 - 15:	Atlantic City, NJ	Grand Rapids, MI	Hershey, PA	Hilton Head I, SC	Lancaster, PA	
Centers 16 - 20:	Foxwoods (Mashantucket), CT	Gonzales, LA	Pittsburgh, PA	San Marcos, TX	Savannah, GA	
Centers 21 - 26:	Daytona Beach, FL	Foley, AL	Fort Worth, Texas	Hilton Head II, SC	Howell, MI	Southaven, MS
Centers 27 - 32:	Blowing Rock, NC	Commerce, GA	Jeffersonville, OH	Myrtle Beach 501, SC	Terrell, TX	Tilton, NH

(3) Based on the Company's forecast of 2019 Portfolio NOI (see non-GAAP definitions), excluding centers not yet stabilized. The Company's forecast is based on management's estimates as of March 31, 2019 and may be considered a forward-looking statement which is subject to risks and uncertainties. Actual results could differ materially from those projected due to various factors including, but not limited to, the risks associated with general economic and real estate conditions. For a more detailed discussion of the factors that affect operating results, interested parties should review the Tanger Factory Outlet Centers, Inc. Annual Report on Form 10-K for the fiscal year ended December 31, 2018.

(4) Includes domestic outlet centers open 12 full calendar months (in alphabetical order):

Unconsolidated:	Charlotte, NC	Columbus, OH	National Harbor, MD	Texas City, TX
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(5) Includes consolidated portfolio and domestic unconsolidated joint ventures

**Top 25 Tenants Based on Percentage of Total Annualized Base Rent  
As of March 31, 2019 <sup>(1)</sup>**

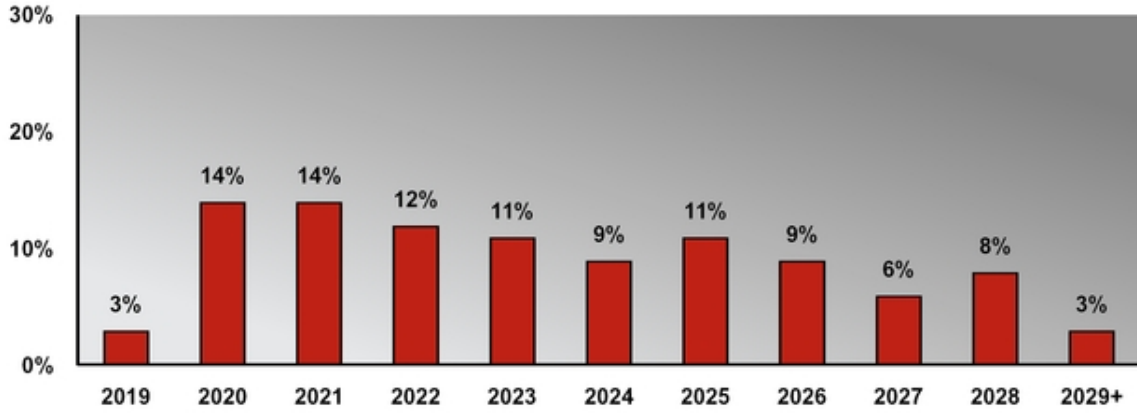
Tenant	Brands	Consolidated			Unconsolidated	
		# of Stores	GLA	% of Total GLA	% of Total Annualized Base Rent <sup>(2)</sup>	# of Stores
Ascena Retail Group, Inc.	Dress Barn, Loft, Ann Taylor, Justice, Lane Bryant, roz & ALI	132	792,981	6.6%	7.0%	18
The Gap, Inc.	Gap, Banana Republic, Old Navy	88	935,536	7.8%	5.8%	17
PVH Corp.	Tommy Hilfiger, Van Heusen, Calvin Klein	62	384,811	3.2%	3.9%	15
Under Armour, Inc.	Under Armour, Under Armour Kids	30	231,911	1.9%	2.7%	6
Nike, Inc.	Nike, Converse, Hurley	39	423,215	3.5%	2.7%	11
Tapestry, Inc.	Coach, Kate Spade	44	209,345	1.7%	2.6%	10
G-III Apparel Group, Ltd.	Bass, Wilson's Leather, Donna Karan	48	223,501	1.9%	2.4%	6
American Eagle Outfitters, Inc.	American Eagle Outfitters, Aerie	35	247,529	2.1%	2.4%	7
V. F. Corporation	VF Outlet, The North Face, Vans, Timberland, Lee/Wrangler	31	259,630	2.2%	2.2%	3
Carter's, Inc.	Carters, OshKosh B Gosh	51	224,227	1.9%	2.2%	11
Michael Kors Holdings Limited	Michael Kors, Michael Kors Men's	28	136,816	1.1%	2.0%	5
Signet Jewelers Limited	Kay Jewelers, Zales, Jared Vault	52	118,704	1.0%	1.9%	8
Hanesbrands Inc.	Hanesbrands, Maidenform, Champion	36	181,876	1.5%	1.8%	2
Chico's, FAS Inc.	Chicos, White House/Black Market, Soma Intimates	45	130,131	1.1%	1.8%	6
Ralph Lauren Corporation	Polo Ralph Lauren, Polo Children, Polo Ralph Lauren Big & Tall, Lauren Ralph Lauren	33	352,524	2.9%	1.8%	5
Adidas AG	Adidas, Reebok	28	173,601	1.4%	1.7%	10
Columbia Sportswear Company	Columbia Sportswear	18	137,716	1.1%	1.6%	3
J. Crew Group, Inc.	J. Crew, J. Crew Men's	26	140,366	1.2%	1.5%	4
Caleres Inc.	Famous Footwear, Naturalizer, Allen Edmonds	33	167,481	1.4%	1.5%	11
Express Inc.	Express Factory	23	160,730	1.3%	1.5%	4
Skechers USA, Inc.	Skechers	29	137,044	1.1%	1.5%	6
Brooks Brothers Group, Inc.	Brooks Brothers	24	145,247	1.2%	1.5%	5
Rack Room Shoes, Inc.	Rack Room Shoes	22	129,699	1.1%	1.4%	2
Rue 21 Holdings, Inc	Rue 21	21	127,562	1.0%	1.3%	1
H&M Hennes & Mauritz L.P.	H&M	19	407,342	3.4%	1.3%	2
<b>Total of Top 25 tenants</b>		<b>997</b>	<b>6,579,525</b>	<b>54.6%</b>	<b>58.0%</b>	<b>178</b>

(1) Excludes leases that have been entered into but which tenant has not yet taken possession, temporary leases and month-to-month leases.

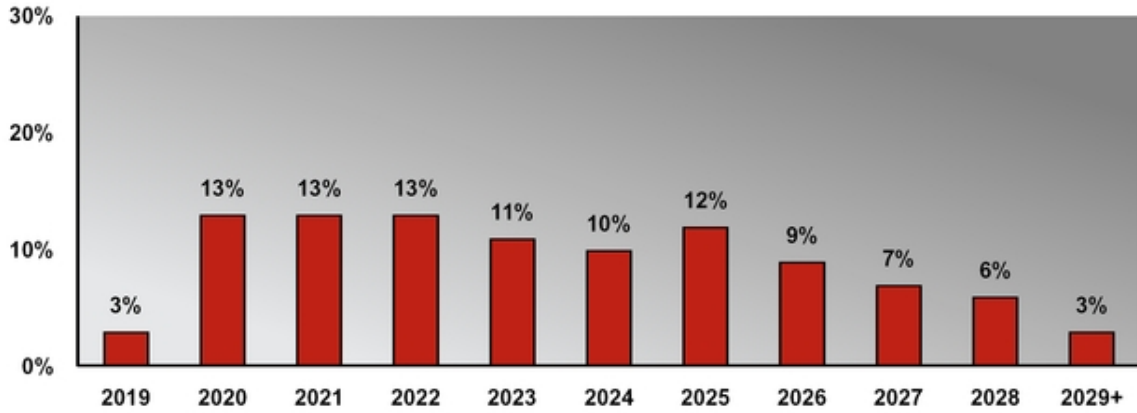
(2) Annualized base rent is defined as the minimum monthly payments due as of the end of the reporting period annualized, excluding periodic contractual fixed increases. Include rents which are based on a percentage of sales in lieu of fixed contractual rents.



Percentage of Total Gross Leasable Area <sup>(1)</sup>



Percentage of Total Annualized Base Rent <sup>(1)</sup>



(1) Excludes unconsolidated outlet centers. See table on page 4.

## Capital expenditures (in thousands)

	Three months ended March 31,	
	2019	2018
<b>Value-enhancing:</b>		
New center developments and expansions	\$ 939	\$ 851
Other	55	—
	994	851
<b>Recurring capital expenditures:</b>		
Second generation tenant allowances	2,974	2,926
Operational capital expenditures	2,852	1,823
Major outlet center renovations	197	900
	6,023	5,649
<b>Total additions to rental property-accrual basis</b>	<b>7,017</b>	<b>6,500</b>
Conversion from accrual to cash basis	2,889	13,214
<b>Total additions to rental property-cash basis</b>	<b>\$ 9,906</b>	<b>\$ 19,714</b>

## Leasing Activity

The tables below show changes in rent (base rent and common area maintenance ("CAM")) for leases including remerchandising projects in the consolidated portfolio for new stores that opened or renewals that started during the respective trailing twelve month periods:

Re-tenant <sup>(1)</sup>							
Trailing twelve months ended:	# of Leases	Square Feet (in 000's)	Average Annual Straight-line Rent (psf)	Average Tenant Allowance (psf) <sup>(2)</sup>	Average Initial Term (in years)	Net Average Annual Straight-line Rent (psf) <sup>(3)</sup>	
March 31, 2019	81	388	\$ 33.32	\$ 45.13	7.83	\$ 27.56	
March 31, 2018	84	415	\$ 34.32	\$ 70.88	8.55	\$ 26.03	

Renewal <sup>(1)</sup>							
Trailing twelve months ended:	# of Leases	Square Feet (in 000's)	Average Annual Straight-line Rent (psf)	Average Tenant Allowance (psf) <sup>(2)</sup>	Average Initial Term (in years)	Net Average Annual Straight-line Rent (psf) <sup>(3)</sup>	
March 31, 2019	280	1,404	\$ 34.37	\$ 0.49	3.82	\$ 34.24	
March 31, 2018	262	1,300	\$ 29.25	\$ 0.25	4.07	\$ 29.19	

Total <sup>(1)</sup>							
Trailing twelve months ended:	# of Leases	Square Feet (in 000's)	Average Annual Straight-line Rent (psf)	Average Tenant Allowance (psf) <sup>(2)</sup>	Average Initial Term (in years)	Net Average Annual Straight-line Rent (psf) <sup>(3)</sup>	
March 31, 2019	361	1,792	\$ 34.14	\$ 10.16	4.69	\$ 31.97	
March 31, 2018	346	1,715	\$ 30.48	\$ 17.35	5.15	\$ 27.11	

(1) Represents change in rent (base rent and CAM) for all leases for new stores that opened or renewals that started during the respective trailing twelve month periods within the consolidated portfolio, except for license agreements, seasonal tenants, and month-to-month leases.

(2) Includes landlord costs.

(3) Net average straight-line base rent is calculated by dividing the average tenant allowance costs per square foot by the average initial term and subtracting this calculated number from the average straight-line base rent per year amount. The average annual straight-line base rent disclosed in the table above includes all concessions, abatements and reimbursements of rent to tenants. The average tenant allowance disclosed in the table above includes landlord costs.

## Leasing Activity<sup>(1)</sup>

All Lease Terms	TTM ended 3/31/2019	TTM ended 3/31/2018	Excluding Re- Merchandising TTM ended 3/31/2018 <sup>(2)</sup>
<b>Re-tenanted Space:</b>			
Number of leases	81	84	76
Gross leasable area	388,192	415,055	268,844
New initial rent per square foot	\$ 30.71	\$ 31.42	\$ 39.84
Prior expiring rent per square foot	\$ 30.02	\$ 32.71	\$ 38.04
Percent increase	2.3%	(3.9)%	4.7%
New straight-line rent per square foot	\$ 33.32	\$ 34.32	\$ 44.12
Prior straight-line rent per square foot	\$ 30.02	\$ 31.98	\$ 37.11
Percent increase	11.0%	7.3%	18.9%
<b>Renewed Space:</b>			
Number of leases	280	262	262
Gross leasable area	1,404,053	1,299,564	1,299,564
New initial rent per square foot	\$ 33.27	\$ 28.16	\$ 28.16
Prior expiring rent per square foot	\$ 33.19	\$ 28.71	\$ 28.71
Percent increase	0.2%	(1.9)%	(1.9)%
New straight-line rent per square foot	\$ 34.37	\$ 29.25	\$ 29.25
Prior straight-line rent per square foot	\$ 33.31	\$ 27.96	\$ 27.96
Percent increase	3.2%	4.6%	4.6%
<b>Total Re-tenanted and Renewed Space:</b>			
Number of leases	361	346	338
Gross leasable area	1,792,245	1,714,619	1,568,408
New initial rent per square foot	\$ 32.71	\$ 28.95	\$ 30.17
Prior expiring rent per square foot	\$ 32.50	\$ 29.68	\$ 30.31
Percent increase (decrease)	0.6%	(2.4)%	(0.5)%
New straight-line rent per square foot	\$ 34.14	\$ 30.48	\$ 31.80
Prior straight-line rent per square foot	\$ 32.60	\$ 28.93	\$ 29.53
Percent increase	4.7%	5.3%	7.7%

(1) For consolidated properties owned as of the period-end date. Represents change in rent (base rent and common area maintenance) for all leases for new stores that opened or renewals that started during the respective trailing twelve month periods, except for license agreements, seasonal tenants, and month-to-month leases.

(2) Excludes leases related to re-merchandising projects, all of which commenced during calendar 2017.

## Leasing Activity<sup>(1)</sup>

Terms of More Than 12 Months	TTM ended 3/31/2019	TTM ended 3/31/2018	Excluding Re- Merchandising TTM ended 3/31/2018 <sup>(2)</sup>
<b>Re-tenanted Space:</b>			
Number of leases	79	83	75
Gross leasable area	365,345	412,096	265,885
New initial rent per square foot	\$ 32.03	\$ 31.55	\$ 40.13
Prior expiring rent per square foot	\$ 30.04	\$ 32.34	\$ 37.54
Percent increase	6.6%	(2.5)%	6.9%
New straight-line rent per square foot	\$ 34.81	\$ 34.47	\$ 44.46
Prior straight-line rent per square foot	\$ 30.21	\$ 31.66	\$ 36.68
Percent increase	15.2%	8.9 %	21.2%
 <b>Renewed Space:</b>			
Number of leases	244	202	202
Gross leasable area	1,236,668	1,044,922	1,044,922
New initial rent per square foot	\$ 34.48	\$ 29.52	\$ 29.52
Prior expiring rent per square foot	\$ 33.59	\$ 28.47	\$ 28.47
Percent increase	2.6%	3.7 %	3.7%
New straight-line rent per square foot	\$ 35.72	\$ 30.87	\$ 30.87
Prior straight-line rent per square foot	\$ 33.82	\$ 27.82	\$ 27.82
Percent increase	5.6%	11.0 %	11.0%
 <b>Total Re-tenanted and Renewed Space:</b>			
Number of leases	323	285	277
Gross leasable area	1,602,013	1,457,018	1,310,807
New initial rent per square foot	\$ 33.92	\$ 30.09	\$ 31.67
Prior expiring rent per square foot	\$ 32.78	\$ 29.56	\$ 30.31
Percent increase	3.5%	1.8 %	4.5%
New straight-line rent per square foot	\$ 35.52	\$ 31.89	\$ 33.63
Prior straight-line rent per square foot	\$ 32.99	\$ 28.91	\$ 29.62
Percent increase	7.7%	10.3 %	13.5%

(1) For consolidated properties owned as of the period-end date. Represents change in rent (base rent and common area maintenance) for leases for a term of more than 12 months for new stores that opened or renewals that started during the respective trailing twelve month periods.

(2) Excludes leases related to re-merchandising projects, all of which commenced during calendar 2017.

**Consolidated Balance Sheets (dollars in thousands)**

	March 31, 2019	December 31, 2018
<b>Assets</b>		
Rental property:		
Land	\$ 267,910	\$ 278,428
Buildings, improvements and fixtures	2,639,764	2,764,649
Construction in progress	—	3,102
	2,907,674	3,046,179
Accumulated depreciation	(941,193)	(981,305)
Total rental property, net	1,966,481	2,064,874
Cash and cash equivalents	1,616	9,083
Investments in unconsolidated joint ventures	97,654	95,969
Deferred lease costs and other intangibles, net	106,170	116,874
Operating lease right-of-use assets <sup>(1)</sup>	87,679	—
Prepays and other assets	94,224	98,102
<b>Total assets</b>	<b>\$ 2,353,824</b>	<b>\$ 2,384,902</b>
<b>Liabilities and Equity</b>		
<b>Liabilities</b>		
Debt:		
Senior, unsecured notes, net	\$ 1,137,145	\$ 1,136,663
Unsecured term loan, net	346,950	346,799
Mortgages payable, net	86,572	87,471
Unsecured lines of credit, net	12,117	141,985
Total debt	1,582,784	1,712,918
Accounts payable and accrued expenses	87,536	82,676
Operating lease liabilities <sup>(1)</sup>	92,354	—
Other liabilities	87,707	83,773
<b>Total liabilities</b>	<b>1,850,381</b>	<b>1,879,367</b>
Commitments and contingencies		
<b>Equity</b>		
<b>Tanger Factory Outlet Centers, Inc.:</b>		
Common shares, \$.01 par value, 300,000,000 shares authorized, 94,102,666 and 93,941,783 shares issued and outstanding at March 31, 2019 and December 31, 2018, respectively	941	939
Paid in capital	780,936	778,845
Accumulated distributions in excess of net income	(276,491)	(272,454)
Accumulated other comprehensive loss	(27,153)	(27,151)
<b>Equity attributable to Tanger Factory Outlet Centers, Inc.</b>	<b>478,233</b>	<b>480,179</b>
<b>Equity attributable to noncontrolling interests:</b>		
Noncontrolling interests in Operating Partnership	25,210	25,356
Noncontrolling interests in other consolidated partnerships	—	—
<b>Total equity</b>	<b>503,443</b>	<b>505,535</b>
<b>Total liabilities and equity</b>	<b>\$ 2,353,824</b>	<b>\$ 2,384,902</b>

(1) In connection with our adoption of ASC 842 on January 1, 2019, operating lease right-of-use assets and operating lease liabilities were recorded.

**Consolidated Statements of Operations (in thousands, except per share data)**

	Three months ended March 31,	
	2019	2018
<b>Revenues:</b>		
Rental revenues <sup>(1)</sup>	\$ 119,954	\$ 120,656
Management, leasing and other services <sup>(2)</sup>	1,342	1,199
Other revenues	1,859	1,680
<b>Total revenues</b>	<b>123,155</b>	<b>123,535</b>
<b>Expenses:</b>		
Property operating	42,377	42,218
General and administrative <sup>(3)</sup>	12,145	11,112
Depreciation and amortization	31,760	33,123
<b>Total expenses</b>	<b>86,282</b>	<b>86,453</b>
<b>Other income (expense):</b>		
Interest expense	(16,307)	(15,800)
Gain on sale of assets	43,422	—
Other income	224	209
<b>Total other income (expense)</b>	<b>27,339</b>	<b>(15,591)</b>
<b>Income before equity in earnings of unconsolidated joint ventures</b>	<b>64,212</b>	<b>21,491</b>
Equity in earnings of unconsolidated joint ventures	1,629	2,194
<b>Net income</b>	<b>65,841</b>	<b>23,685</b>
Noncontrolling interests in Operating Partnership	(3,315)	(1,217)
Noncontrolling interests in other consolidated partnerships	(195)	370
<b>Net income attributable to Tanger Factory Outlet Centers, Inc.</b>	<b>62,331</b>	<b>22,838</b>
Allocation of earnings to participating securities	(611)	(263)
<b>Net income available to common shareholders of Tanger Factory Outlet Centers, Inc.</b>	<b>\$ 61,720</b>	<b>\$ 22,575</b>

**Basic earnings per common share:**

Net income	\$ 0.66	\$ 0.24
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**Diluted earnings per common share:**

Net income	\$ 0.66	\$ 0.24
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(1) In connection with our adoption of ASC 842 on January 1, 2019, rental revenues includes base rentals, percentage rentals, and expense reimbursements for both periods presented. Additionally, for the three months ended March 31, 2019, rental revenues is presented net of uncollectible tenant revenues and includes a straight-line rent adjustment of \$1.5 million to record contractual payments received as consideration from certain executory costs on a straight-line basis.

(2) Upon adoption of ASC 842, expense reimbursements from joint ventures of \$586,000 previously included in expense reimbursements for the three months ended March 31, 2018, which are not related to leases, have been reclassified to management, leasing and other services on the consolidated statements of operations to conform to the current year presentation.

(3) Upon adoption of ASC 842, indirect internal leasing costs previously capitalized are now expensed. For the three months ended March 31, 2019, lease costs of approximately \$1.1 million were expensed as general and administrative expenses which would have been capitalized under the previous accounting standard.

## Components of Rental Revenues (in thousands)

As a lessor, substantially all of our revenues are earned from arrangements that are within the scope of Accounting Standards Codification Topic 842 "Leases" ("ASC 842"). We utilized the practical expedient in ASU 2018-11 to account for lease and non-lease components as a single component which resulted in all of our revenues associated with leases being recorded as rental revenues on the consolidated statements of operations. As a result of the adoption of ASC 842, the amounts disclosed in 2018 as base rentals, percentage rentals and expense reimbursements have been combined into rental revenues on the consolidated statements of operations to conform to the current year presentation. In addition, certain amounts previously included in expense reimbursements in 2018, which are not related to leases, have been reclassified to management, leasing and other services on the consolidated statements of operations. Also, uncollectible tenant revenues were previously recorded in general and administrative expenses in 2018 and for the three months ended March 31, 2019 are recorded in rental revenues as a contra-revenue account. As a result of combining all components of a lease, all fixed contractual payments, including consideration received from certain executory costs, are now recognized on a straight-line basis. For the three months ended March 31, 2019, we recorded an adjustment of \$1.5 million in rental revenues in our consolidated statements of operations to record revenues from executory costs on a straight-line basis.

The table below provides details of the components included in rental revenues:

	Three months ended	
	March 31,	
	2019	2018
<b>Rental revenues:</b>		
Base rentals	\$ 79,101	\$ 78,982
Percentage rentals	1,565	1,429
Tenant expense reimbursements	37,167	37,694
Lease termination fees	1,130	1,051
Market rent adjustments	(370)	(448)
Straight-line rent adjustments	1,970	1,948
Uncollectible tenant revenues <sup>(1)</sup>	(609)	—
<b>Rental revenues</b>	<b>\$ 119,954</b>	<b>\$ 120,656</b>

(1) Uncollectible tenant revenues recorded in general and administrative expenses for the three months ended March 31, 2018 was approximately \$268,000.

## Unconsolidated Joint Venture Information

The following table details certain information as of March 31, 2019, except for Net Operating Income ("NOI") which is for the three months ended March 31, 2019, about various unconsolidated real estate joint ventures in which we have an ownership interest (dollars in millions):

Joint Venture	Center Location	Tanger's Ownership %	Square Feet	Tanger's Share of Total Assets	Tanger's Share of NOI	Tanger's Share of Net Debt <sup>(1)</sup>
Charlotte	Charlotte, NC	50.0%	398,697	\$ 39.2	\$ 1.7	\$ 49.7
Columbus	Columbus, OH	50.0%	355,245	40.4	1.3	42.4
Galveston/Houston	Texas City, TX	50.0%	352,705	19.3	1.0	39.9
National Harbor	National Harbor, MD	50.0%	341,156	42.9	1.3	47.2
RioCan Canada <sup>(2)</sup>	Various	50.0%	923,646	102.4	1.5	4.8
<b>Total</b>			<b>2,371,449</b>	<b>\$ 244.2</b>	<b>\$ 6.8</b>	<b>\$ 184.0</b>

(1) Net of debt origination costs and premiums.

(2) Includes a 161,449 square foot center in Bromont, Quebec; a 307,779 square foot center in Cookstown, Ontario; a 355,013 square foot center in Ottawa, Ontario; and a 99,405 square foot center in Saint-Sauveur, Quebec.





**Debt Outstanding Summary**  
**As of March 31, 2019**  
(dollars in thousands)

	Total Debt Outstanding	Our Share of Debt	Stated Interest Rate	End of Period Effective Interest Rate <sup>(1)</sup>	Maturity Date <sup>(2)</sup>	Weighted Average Years to Maturity <sup>(2)</sup>
<b>Consolidated Debt:</b>						
<b>Unsecured debt:</b>						
Unsecured lines of credit <sup>(3)</sup>	\$ 15,000	\$ 15,000	LIBOR + 0.875%	3.4%	10/28/2022	3.6
2023 Senior unsecured notes	250,000	250,000	3.875%	4.1%	12/1/2023	4.7
2024 Senior unsecured notes	250,000	250,000	3.75%	3.8%	12/1/2024	5.7
2026 Senior unsecured notes	350,000	350,000	3.125%	3.2%	9/1/2026	7.4
2027 Senior unsecured notes	300,000	300,000	3.875%	3.9%	7/15/2027	8.3
Unsecured term loan	350,000	350,000	LIBOR + 0.90%	2.5%	4/22/2024	5.1
Net debt discounts and debt origination costs	(18,788)	(18,788)				
<b>Total net unsecured debt</b>	<b>1,496,212</b>	<b>1,496,212</b>		<b>3.5%</b>		<b>6.3</b>
<b>Secured mortgage debt:</b>						
Atlantic City, NJ	33,454	33,454	5.14% - 7.65%	5.1%	11/15/2021 - 12/8/2026	5.8
Southaven, MS	51,400	51,400	LIBOR + 1.80%	4.3%	4/29/2023	4.1
Debt premium and debt origination costs	1,718	1,718				
<b>Total net secured mortgage debt</b>	<b>86,572</b>	<b>86,572</b>		<b>4.6%</b>		<b>4.7</b>
<b>Total consolidated debt</b>	<b>1,582,784</b>	<b>1,582,784</b>		<b>3.6%</b>		<b>6.2</b>
<b>Unconsolidated JV debt:</b>						
Charlotte	100,000	50,000	4.27%	4.3%	7/1/2028	9.3
Columbus	85,000	42,500	LIBOR + 1.65%	4.2%	11/28/2021	2.7
Galveston/Houston	80,000	40,000	LIBOR + 1.65%	4.2%	7/1/2022	3.3
National Harbor	95,000	47,500	4.63%	4.6%	1/5/2030	10.8
RioCan Canada	9,372	4,686	5.75%	4.2%	5/10/2020	1.1
Debt premium and debt origination costs	(1,438)	(719)				
<b>Total unconsolidated JV net debt</b>	<b>367,934</b>	<b>183,967</b>		<b>4.3%</b>		<b>6.6</b>
<b>Total</b>	<b>\$ 1,950,718</b>	<b>\$ 1,766,751</b>		<b>3.7%</b>		<b>6.3</b>

(1) The effective interest rate includes the impact of discounts and premiums and interest rate swap agreements, as applicable. See page 18 for additional details.

(2) Includes applicable extensions available at our option.

(3) The Company has unsecured lines of credit that provide for borrowings of up to \$600.0 million. The unsecured lines of credit include a \$20.0 million liquidity line and a \$580.0 million syndicated line. A 15 basis point facility fee is due annually on the entire committed amount of each facility. The syndicated line may be increased up to \$1.2 billion through an accordion feature in certain circumstances.

**Summary of Our Share of Fixed and Variable Rate Debt**  
**As of March 31, 2019**  
(dollars in thousands)

	Total Debt %	Our Share of Debt	End of Period Effective Interest Rate	Average Years to Maturity <sup>(1)</sup>
<b>Consolidated:</b>				
Fixed <sup>(2)</sup>	97%	\$ 1,534,470	3.5%	6.3
Variable	3%	48,314	5.3%	4.4
	100%	1,582,784	3.6%	6.2
<b>Unconsolidated Joint ventures:</b>				
Fixed	55%	\$ 101,717	4.4%	9.6
Variable	45%	82,250	4.2%	3.0
	100%	183,967	4.3%	6.6
<b>Total:</b>				
Fixed	93%	\$ 1,636,187	3.6%	6.6
Variable	7%	130,564	4.4%	3.3
<b>Total share of debt</b>	<b>100%</b>	<b>\$ 1,766,751</b>	<b>3.7%</b>	<b>6.3</b>

(1) Includes applicable extensions available at our option.

(2) The effective interest rate includes interest rate swap agreements that fix the base LIBOR rate at a weighted average of 1.7% on notional amounts aggregating \$365.0 million as follows:

- (a) Interest rate swaps entered into in December 2017 to hedge our variable interest rate exposure on notional amounts aggregating \$150.0 million. These interest rate swap agreements fix the base LIBOR rate at an average of 2.2% from August 14, 2018 through January 1, 2021.
- (b) Interest rate swaps entered into in April 2016 to hedge our variable interest rate exposure on notional amounts aggregating \$175.0 million. These interest rate swap agreements fix the base LIBOR rate at an average of 1.03% through January 1, 2021.
- (c) In March 2018, the consolidated joint venture that owns the Tanger outlet center in Southaven, Mississippi, entered into an interest rate swap, effective March 1, 2018, that fixed the base LIBOR rate at 2.5% on a notional amount of \$40.0 million through January 31, 2021.

**Future Scheduled Principal Payments (dollars in thousands)<sup>(1)</sup>**  
**As of March 31, 2019**

Year	Tanger Consolidated Payments	Tanger's Share of Unconsolidated JV Payments	Total Scheduled Payments
2019	\$ 2,545	\$ 228	\$ 2,773
2020	3,566	4,458	8,024
2021	5,793	42,500	48,293
2022 <sup>(2)</sup>	19,436	40,000	59,436
2023	306,168	1,031	307,199
2024	605,140	1,636	606,776
2025	1,501	1,710	3,211
2026	355,705	1,788	357,493
2027	300,000	1,869	301,869
2028	—	46,944	46,944
2029 & thereafter	—	42,522	42,522
	<b>\$ 1,599,854</b>	<b>\$ 184,686</b>	<b>\$ 1,784,540</b>
Net debt discounts and debt origination costs	(17,070)	(719)	(17,789)
	<b>\$ 1,582,784</b>	<b>\$ 183,967</b>	<b>\$ 1,766,751</b>

(1) Includes applicable extensions available at our option.

(2) Includes principal balance of \$15.0 million outstanding under the Company's unsecured lines of credit.

**Senior Unsecured Notes Financial Covenants<sup>(1)</sup>**  
**As of March 31, 2019**

	Required	Actual	Compliance
Total Consolidated Debt to Adjusted Total Assets	<60%	49%	Yes
Total Secured Debt to Adjusted Total Assets	<40%	3%	Yes
Total Unencumbered Assets to Unsecured Debt	>150%	196%	Yes
Consolidated Income Available for Debt Service to Annual Debt Service Charge	>1.5	5.1	Yes

(1) For a complete listing of all debt covenants related to the Company's Senior Unsecured Notes, as well as definitions of the above terms, please refer to the Company's filings with the Securities and Exchange Commission.

## NON-GAAP SUPPLEMENTAL MEASURES

### Funds From Operations

Funds From Operations ("FFO") is a widely used measure of the operating performance for real estate companies that supplements net income (loss) determined in accordance with GAAP. We determine FFO based on the definition set forth by the National Association of Real Estate Investment Trusts ("NAREIT"), of which we are a member. In December 2018, NAREIT issued "NAREIT Funds From Operations White Paper - 2018 Restatement" which clarifies, where necessary, existing guidance and consolidates alerts and policy bulletins into a single document for ease of use. NAREIT defines FFO as net income/(loss) available to the Company's common shareholders computed in accordance with generally accepted accounting principles in the United States ("GAAP"), excluding (i) depreciation and amortization related to real estate, (ii) gains or losses from sales of certain real estate assets, (iii) gains and losses from change in control, (iv) impairment write-downs of certain real estate assets and investments in entities when the impairment is directly attributable to decreases in the value of depreciable real estate held by the entity and (v) after adjustments for unconsolidated partnerships and joint ventures calculated to reflect FFO on the same basis.

FFO is intended to exclude historical cost depreciation of real estate as required by GAAP which assumes that the value of real estate assets diminishes ratably over time. Historically, however, real estate values have risen or fallen with market conditions. Because FFO excludes depreciation and amortization of real estate assets, gains and losses from property dispositions and extraordinary items, it provides a performance measure that, when compared year over year, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, development activities and interest costs, providing perspective not immediately apparent from net income.

We present FFO because we consider it an important supplemental measure of our operating performance. In addition, a portion of cash bonus compensation to certain members of management is based on our FFO, which is described in the section below. We believe it is useful for investors to have enhanced transparency into how we evaluate our performance and that of our management. In addition, FFO is frequently used by securities analysts, investors and other interested parties in the evaluation of REITs, many of which present FFO when reporting their results. FFO is also widely used by us and others in our industry to evaluate and price potential acquisition candidates. We believe that FFO payout ratio, which represents regular distributions to common shareholders and unit holders of the Operating Partnership expressed as a percentage of FFO, is useful to investors because it facilitates the comparison of dividend coverage between REITs. NAREIT has encouraged its member companies to report their FFO as a supplemental, industry-wide standard measure of REIT operating performance.

FFO has significant limitations as an analytical tool, and you should not consider it in isolation, or as a substitute for analysis of our results as reported under GAAP. Some of these limitations are:

- FFO does not reflect our cash expenditures, or future requirements, for capital expenditures or contractual commitments;
- FFO does not reflect changes in, or cash requirements for, our working capital needs;
- Although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and FFO does not reflect any cash requirements for such replacements; and
- Other companies in our industry may calculate FFO differently than we do, limiting its usefulness as a comparative measure.

Because of these limitations, FFO should not be considered as a measure of discretionary cash available to us to invest in the growth of our business or our dividend paying capacity. We compensate for these limitations by relying primarily on our GAAP results and using FFO only as a supplemental measure.

### Funds Available for Distribution

Funds Available for Distribution ("FAD") is a non-GAAP financial measure that we define as FFO, excluding corporate depreciation, amortization of finance costs, amortization of net debt discount (premium), amortization of share-based compensation, straight-line rent amounts, market rent amounts, less 2nd generation tenant allowances, capital improvement expenditures, and our share of the items listed above for our unconsolidated joint ventures. Investors, analysts and the Company utilize FAD as an indicator of common dividend potential. The FAD payout ratio, which represents regular distributions to common shareholders and unit holders of the Operating Partnership expressed as a percentage of FAD, facilitates the comparison of dividend coverage between REITs.

We believe that net income (loss) is the most directly comparable GAAP financial measure to FAD. FAD does not represent cash generated from operating activities in accordance with GAAP and should not be considered as an alternative to net income (loss) as an indication of our performance or to cash flows as a measure of liquidity or our ability to make distributions. Other companies in our industry may calculate FAD differently than we do, limiting its usefulness as a comparative measure.

## Portfolio Net Operating Income and Same Center Net Operating Income

We present portfolio net operating income ("Portfolio NOI") and same center net operating income ("Same Center NOI") as supplemental measures of our operating performance. Portfolio NOI represents our property level net operating income which is defined as total operating revenues less property operating expenses and excludes termination fees and non-cash adjustments including straight-line rent, net above and below market rent amortization and gains or losses on the sale of outparcels recognized during the periods presented. We define Same Center NOI as Portfolio NOI for the properties that were operational for the entire portion of both comparable reporting periods and which were not acquired, or subject to a material expansion or non-recurring event, such as a natural disaster, during the comparable reporting periods.

We believe Portfolio NOI and Same Center NOI are non-GAAP metrics used by industry analysts, investors and management to measure the operating performance of our properties because they provide performance measures directly related to the revenues and expenses involved in owning and operating real estate assets and provide a perspective not immediately apparent from net income, FFO. Because Same Center NOI excludes properties developed, redeveloped, acquired and sold; as well as non-cash adjustments, gains or losses on the sale of outparcels and termination rents; it highlights operating trends such as occupancy levels, rental rates and operating costs on properties that were operational for both comparable periods. Other REITs may use different methodologies for calculating Portfolio NOI and Same Center NOI, and accordingly, our Portfolio NOI and Same Center NOI may not be comparable to other REITs.

Portfolio NOI and Same Center NOI should not be considered alternatives to net income (loss) or as an indicator of our financial performance since they do not reflect the entire operations of our portfolio, nor do they reflect the impact of general and administrative expenses, acquisition-related expenses, interest expense, depreciation and amortization costs, other non-property income and losses, the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties, or trends in development and construction activities which are significant economic costs and activities that could materially impact our results from operations. Because of these limitations, Portfolio NOI and Same Center NOI should not be viewed in isolation or as a substitute for performance measures calculated in accordance with GAAP. We compensate for these limitations by relying primarily on our GAAP results and using Portfolio NOI and Same Center NOI only as supplemental measures.

## Non-GAAP Pro Rata Balance Sheet and Income Statement Information

The pro rata balance sheet and pro rata income statement information is not, and is not intended to be, a presentation in accordance with GAAP. The pro rata balance sheet and pro rata income statement information reflect our proportionate economic ownership of each asset in our portfolio that we do not wholly own. These assets may be found in the table found earlier in this report entitled, "Unconsolidated Joint Venture Information." The amounts in the column labeled "Pro Rata Portion Unconsolidated Joint Ventures" were derived on a property-by-property basis by applying to each financial statement line item the ownership percentage interest used to arrive at our share of net income or loss during the period when applying the equity method of accounting. A similar calculation was performed for the amounts in the column labeled "Pro Rata Portion Noncontrolling interests."

We do not control the unconsolidated joint ventures and the presentations of the assets and liabilities and revenues and expenses do not represent our legal claim to such items. The operating agreements of the unconsolidated joint ventures generally provide that partners may receive cash distributions (1) quarterly, to the extent there is available cash from operations, (2) upon a capital event, such as a refinancing or sale or (3) upon liquidation of the venture. The amount of cash each partner receives is based upon specific provisions of each operating agreement and vary depending on factors including the amount of capital contributed by each partner and whether any contributions are entitled to priority distributions. Upon liquidation of the joint venture and after all liabilities, priority distributions and initial equity contributions have been repaid, the partners generally would be entitled to any residual cash remaining based on the legal ownership percentage shown in the table found earlier in this report entitled "Unconsolidated Joint Venture Information".

We provide pro rata balance sheet and income statement information because we believe it assists investors and analysts in estimating our economic interest in our unconsolidated joint ventures when read in conjunction with the Company's reported results under GAAP. The presentation of pro rata financial information has limitations as an analytical tool. Some of these limitations include:

- The amounts shown on the individual line items were derived by applying our overall economic ownership interest percentage determined when applying the equity method of accounting and do not necessarily represent our legal claim to the assets and liabilities, or the revenues and expenses; and
- Other companies in our industry may calculate their pro rata interest differently than we do, limiting the usefulness as a comparative measure.

Because of these limitations, the pro rata balance sheet and income statement information should not be considered in isolation or as a substitute for our financial statements as reported under GAAP. We compensate for these limitations by relying primarily on our GAAP results and using the pro rata balance sheet and income statement information only supplementally.

### Reconciliation of Net Income to FFO (dollars and shares in thousands)

	Three months ended	
	March 31,	
	2019	2018
<b>Net income</b>	<b>\$ 65,841</b>	<b>\$ 23,685</b>
Adjusted for:		
Depreciation and amortization of real estate assets - consolidated	31,148	32,542
Depreciation and amortization of real estate assets - unconsolidated joint ventures	3,130	3,229
Gain on sale of assets	(43,422)	—
<b>FFO</b>	<b>56,697</b>	<b>59,456</b>
FFO attributable to noncontrolling interests in other consolidated partnerships	(195)	370
Allocation of earnings to participating securities	(611)	(477)
<b>FFO available to common shareholders <sup>(1)</sup></b>	<b>\$ 55,891</b>	<b>\$ 59,349</b>
<b>FFO available to common shareholders per share - diluted <sup>(1)</sup></b>	<b>\$ 0.57</b>	<b>\$ 0.60</b>

### Weighted Average Shares:

Basic weighted average common shares	93,303	93,644
<b>Diluted weighted average common shares (for earnings per share computations)</b>	<b>93,303</b>	<b>93,644</b>
Exchangeable operating partnership units	4,961	4,996
<b>Diluted weighted average common shares (for FFO per share computations) <sup>(1)</sup></b>	<b>98,264</b>	<b>98,640</b>

(1) Assumes the Class A common limited partnership units of the Operating Partnership held by the noncontrolling interests are exchanged for common shares of the Company. Each Class A common limited partnership unit is exchangeable for one of the Company's common shares, subject to certain limitations to preserve the Company's REIT status.

### Reconciliation of FFO to FAD (dollars and shares in thousands)

	Three months ended	
	March 31,	
	2019	2018
<b>FFO available to common shareholders</b>	<b>\$ 55,891</b>	<b>\$ 59,349</b>
Adjusted for:		
Corporate depreciation excluded above	612	581
Amortization of finance costs	747	783
Amortization of net debt discount (premium)	109	101
Amortization of equity-based compensation	3,818	3,392
Straight-line rent adjustments	(1,970)	(1,948)
Market rent adjustments	480	562
2 <sup>nd</sup> generation tenant allowances	(2,974)	(2,926)
Capital improvements	(3,049)	(2,723)
Adjustments from unconsolidated joint ventures	(406)	(271)
<b>FAD available to common shareholders <sup>(1)</sup></b>	<b>\$ 53,258</b>	<b>\$ 56,900</b>
<b>Dividends per share</b>	<b>\$ 0.3500</b>	<b>\$ 0.3425</b>
<b>FFO payout ratio</b>	<b>61%</b>	<b>57%</b>
<b>FAD payout ratio</b>	<b>65%</b>	<b>59%</b>
<b>Diluted weighted average common shares <sup>(1)</sup></b>	<b>98,264</b>	<b>98,640</b>

(1) Assumes the Class A common limited partnership units of the Operating Partnership held by the noncontrolling interests are exchanged for common shares of the Company. Each Class A common limited partnership unit is exchangeable for one of the Company's common shares, subject to certain limitations to preserve the Company's REIT status.

**Reconciliation of Net Income to Portfolio NOI and Same Center NOI for the consolidated portfolio (in thousands)**

	Three months ended	
	March 31,	
	2019	2018
<b>Net income</b>	<b>\$ 65,841</b>	<b>\$ 23,685</b>
Adjusted to exclude:		
Equity in earnings of unconsolidated joint ventures	(1,629)	(2,194)
Interest expense	16,307	15,800
Gain on sale of assets	(43,422)	—
Other non-operating income	(224)	(209)
Depreciation and amortization	31,760	33,123
Other non-property expenses	161	388
Corporate general and administrative expenses	12,118	10,754
Non-cash adjustments <sup>(1)</sup>	(1,472)	(1,367)
Lease termination fees	(1,130)	(1,051)
<b>Portfolio NOI</b>	<b>78,310</b>	<b>78,929</b>
Non-same center NOI <sup>(2)</sup>	(4,084)	(4,367)
<b>Same Center NOI</b>	<b>\$ 74,226</b>	<b>\$ 74,562</b>

(1) Non-cash items include straight-line rent, above and below market rent amortization, straight-line rent expense on land leases and gains or losses on outparcel sales, as applicable.

(2) Excluded from Same Center NOI:

**Outlet centers sold:**

Nags Head, Ocean City, Park City, and Williamsburg

March 2019

**Non-GAAP Pro Rata Balance Sheet Information as of March 31, 2019 (in thousands)**

	Non-GAAP Pro Rata Portion Unconsolidated Joint Ventures <sup>(1)</sup>	
<b>Assets</b>		
Rental property:		
Land	\$	46,220
Buildings, improvements and fixtures		237,491
Construction in progress		1,728
		<b>285,439</b>
Accumulated depreciation		(59,998)
<b>Total rental property, net</b>		<b>225,441</b>
Cash and cash equivalents		5,872
Deferred lease costs and other intangibles, net		4,049
Prepays and other assets		8,832
<b>Total assets</b>	<b>\$</b>	<b>244,194</b>
<b>Liabilities and Owners' Equity</b>		
<b>Liabilities</b>		
Mortgages payable, net	\$	183,967
Accounts payable and accruals		5,967
<b>Total liabilities</b>		<b>189,934</b>
<b>Owners' equity</b>		<b>54,260</b>
<b>Total liabilities and owners' equity</b>	<b>\$</b>	<b>244,194</b>

(1) The carrying value of our investments in unconsolidated joint ventures as reported in our Consolidated Balance Sheet differs from our pro rata share of the net assets shown above due to adjustments to the book basis, including intercompany profits on sales of services that are capitalized by the unconsolidated joint ventures. The differences in basis totaled \$4.0 million as of March 31, 2019 and are being amortized over the various useful lives of the related assets.



Non-GAAP Pro Rata Statement of Operations Information year to date March 31, 2019 (in thousands)

	Non-GAAP Pro Rata Portion	
	Noncontrolling Interests	Unconsolidated Joint Ventures
<b>Revenues:</b>		
Rental revenues	\$ —	\$ 11,605
Other revenues	—	127
<b>Total revenues</b>	<b>—</b>	<b>11,732</b>
<b>Expense:</b>		
Property operating	—	4,894
General and administrative	—	45
Depreciation and amortization	—	3,129
<b>Total expenses</b>	<b>—</b>	<b>8,068</b>
<b>Other income (expense):</b>		
Interest expense	—	(2,067)
Other income (expenses)	(195)	32
<b>Total other income (expense)</b>	<b>\$ (195)</b>	<b>\$ (2,035)</b>
<b>Net income (loss)</b>	<b>\$ (195)</b>	<b>\$ 1,629</b>

## Investor Information

Tanger Outlet Centers welcomes any questions or comments from shareholders, analysts, investment managers, media and prospective investors. Please address all inquiries to our Investor Relations Department.

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Investor Relations

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Supplemental Operating and Financial Data for the  
Quarter Ended 3/31/2019



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